

**Tucker Allen Pearce**  
Saint Paul, MN 55117  
(651) 398-4732  
[tucker@pearceweb.com](mailto:tucker@pearceweb.com)

---

**Objectives**

Business minded professional with over ten years of experience, currently looking at applying my many strengths and personality into a more sales focused role. Very interested in finding a company where I can use my love and appreciation for craft beer to educate beer drinkers and at the same time increase sales and market share.

---

**Education**

Western Carolina University, Cullowhee, NC  
BSBA - Majored in Business Computer Information Systems

---

**Experience**

---

**Blue Earth Interactive, Saint Paul, MN.**

*Project Manager* 03/2011 – Present

- Responsible for managing projects including web sites, web applications, mobile phone application development, online games, ecommerce sites as well as a number of other technology focused projects.
- Working with the project management team and sales to insure our development resources are managed appropriately in order to insure our client's needs are met.
- Experience working with design agencies and a wide range of clients from many different industries.
- Focused on process improvement, customer service and quality.

**Atomic Data Centers, Minneapolis, MN.**

*Project and Key Client Manager* 03/2010 – 01/2011

- Responsible for managing small to large-scale projects for a fast growing data center and technology services focused company.
- Worked with Engineering, Sales, Customer Service as well as our clients to insure projects were completed on time and within budget.
- Worked closely with customer service to address the needs of our key clients as well as any questions or concerns from our entire client base.
- Some projects included; Exchange Upgrades and Migrations, Virtual Server Deployments, Wireless and Network implementations for both local and national clients.
- Managed engineering resources to assist with our sister company The Foundation in projects that required Cisco, ISP or Microsoft Engineers.

**Securian Financial Group, Saint Paul, MN.**

*Database Specialist - Securian Distribution* 09/2008 – 03/2010

- Gather and analyze data for reporting purposes to help facilitate payments, bonuses and other compensation for our field force of advisors.
- Develop, document and implement new processes to allow for better workflow within our department and the company as a whole.
- Involved in projects regarding various compensation systems in order to bring new products to our advisors and the public.

**Carolinas Healthcare System / Charlotte, NC, various positions (May 2001 – August 2008)**

*Assistant Director / Manager - Area Health Education Center (AHEC)* 06/2007 – 08/2008

- Managed five employees in the following four disciplines; Adobe Connect Professional, Dental Education, Office of Regional Primary Care Education and Web.
- Completed a wide range of projects, which encompassed medical education and technology.
- Utilized Adobe Acrobat Connect Professional including conducting online meetings, developing online training and the overall marketing of the product within the healthcare system. Responsible for bringing continuing medical education (CME) online for physicians and other medical professionals.
- Worked with dental continuing education (CE) in coordination with the University of North Carolina at Chapel Hill School of Dentistry. Helped to implement fifteen plus dental programs per semester serving eight counties in central North Carolina.
- Other duties included overseeing the purchase and organization of Charlotte AHEC's IT infrastructure, meeting with North Carolinas AHEC CIO group on a monthly basis, assisting with the various IT needs of the department and working as a liaison with the Information Services Department at Carolinas HealthCare System.

*Applications Specialist - Coordinator - Area Health Education Center (AHEC) 11/2006 - 06/2007*

- Completed a wide range of IT based projects including the redesign of [charlotteahec.org](http://charlotteahec.org) and managing web content for twelve residency programs within Carolinas HealthCare System.
- Created the framework for implementing Adobe Acrobat Connect Professional 6 in the third largest public healthcare company in the United States.
- Implemented wireless Internet in twelve medical students housing units.
- Worked as a technology liaison between Charlotte AHEC and Carolinas HealthCare Systems Information Services Department.

*Project Manager / Systems Engineer - Information Services 01/2005 - 11/2006*

- Managed IT related projects for a large-scale hospital, long term care facility, medical parks and other outlying medical offices. Projects were small to large scale in scale and included PC deployments, server purchases and upgrades, PDA deployments, telephone system installs and upgrades and wireless implementations.
- Supported clients, technicians and other members of Information Services to insure that client requests were filled accurately and in a timely manner.
- Trained new project managers to ensure successful leadership of programs and projects.

*Technical Analyst - Information Services 05/2004 - 01/2005*

- Responsible for the installation of software, hardware, telephones and other IS related devices.
- Worked on a number of large-scale projects one of which was deploying laptops to 40+ physicians at a large medical group with over six locations. Served as the main contact between the various clients and the senior project manager.

*Applications Specialist, Summer Internship - Information Services 05/2002 - 08/2002*

- Modified a previous testing application in order to create randomly generated test questions.
- Added NT authentication to the application.
- Application is used to test new employees and existing employees.

*Applications Specialist, Summer CO-OP - Information Services 05/2001 - 08/2001*

- Developed a database driven web based testing application using ASP with VBScript.
- Researched and tested new technologies for the company as well as checked for compatibility issues.

---

#### **Technical Skills**

**Proficient in:** Windows XP/Vista/7, Mac OS X, HTML, ASP, Microsoft Office Applications, Visio, MS Project, Adobe Captivate, Photoshop, Dreamweaver, Adobe Connect Professional, WordPress as well as a wide range of software applications.

**Interested in:** Social networking including using Facebook, Twitter and other tools for networking, sales & marketing.

---

#### **Professional Training**

Gateway Leadership Academy – 8-week management training *06/2007 - 08/2007*  
Leadership Development Institute *10/2007 and 02/2008*  
EQuIPT - Education, Quality Improvement, Practice Transformation *04/2008*

---

#### **IT Classes Completed**

Visual Basic Programming, Linux, Professional Web Design, Networking I and II, ASP web development with VBScript and SQL, MS Access XP, Systems Analysis and Design, IT Security, Oracle 9i, Photoshop CS2 and Flash MX Level I and II.

---

#### **References**

References available upon request